

Novurania, 21



Seller Info

Name: Pop Yachts
Company: POP YACHTS
Name:
First Name: Pop Yachts
About Us: POP YACHTS SALES
Experienced Sales + Customer Service

The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Phone: +1 (941) 538-7803
Website: www.popyachts.com
Country: United States
City: Florida
Address: 5717 Bessie Drive Sarasota, FL 34233

Listing details

Reference Number: YACHTS398567

Owner Stock No: 90942

Price: \$ 21,000

Title: Novurania, 21

City: Medford

Built: 1997

Length: 252 ft



Beam: 106 ft

Condition: Used

Model: Novurania, 21

Engine Model: Mercruiser, 6.2L 377 Cid

Description: [Stock #090942 -](#)

If you are in the market for an inflatable, look no further than this 1997 Novurania 21, just reduced to \$21,000.

This boat is located in Medford, Massachusetts and is in good condition. She is also equipped with a Mercruiser engine that has 675 hours.

Please submit any and ALL offers - your offer may be accepted! Submit your offer today!

At POP Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

Take a look at ALL ***ORIGINAL PICTURES*** of this vessel on our main website at POPYACHTS DOT COM. We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!