

## 2011 Chaparral 196 SSI For Sale



### Seller Info

Name: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service

The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Phone: +1 (941) 538-7803  
Website: [www.popyachts.com](http://www.popyachts.com)  
Country: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

### Listing details

Reference Number: YACHTS463662



## Common

Title: 2011 Chaparral 196 SSI  
For Sale  
Built: 2011  
Length: 228 ft  
Condition: Used  
Price: \$ 27,800  
Model: Chaparral, 19  
Engine Model: Mercruiser

## Additional information

Description: [Stock #123052 -](#)

If you are in the market for a bowrider, look no further than this 2011 Chaparral 19, priced right at \$27,800 (offers encouraged).

This boat is located in Charlotte, North Carolina and is in good condition. She is also equipped with a Mercruiser engine that has only 114 hours.

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [SellBoatsAndRVs.com](http://SellBoatsAndRVs.com) to learn more.

This is a brand new listing, just on the market this week. Please submit all reasonable offers.

At POP Yachts, we will

always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results. Contact us for a free BoatHistoryReport.com report on this vessel. We pay upfront for a report on every vessel possible, and we provide this peace of mind to our buyers at no charge and with no commitment. All you have to do is ask!

Take a look at ALL \*\*\*ORIGINAL PICTURES\*\*\* of this vessel on our main website at POPYACHTS DOT COM. We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!

## Location

City: Charlotte