

31' Cutter rig powered by a 2003 Yanmar diesel, 30 HP, ~400 hours!



Seller Info

Name: Pop Yachts
Company: POP YACHTS
Name:
First Name: Pop Yachts
About Us: POP YACHTS SALES
Experienced Sales + Customer Service

The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Phone: +1 (941) 538-7803
Website: www.popyachts.com
Country: United States
City: Florida
Address: 5717 Bessie Drive Sarasota, FL 34233

Listing details

Owner Stock No: 156079

Price: \$ 55,900

Title: 31' Cutter rig powered by
a 2003 Yanmar diesel, 30
HP, ~400 hours!



Country: United States

City: Watkins Glen

Built: 1988

Description: Stock #156079 - 31' Cutter rig powered by a 2003 Yanmar diesel, 30 HP, ~400 hours! If you are in the market for a cutter, look no further than this 1988 Island Packet 31, just reduced to \$55,900 (offers encouraged). This sailboat is located in Watkins Glen, New York and is in great condition. She is also equipped with a Yanmar engine that has 401 hours. We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [SellBoatsAndRVs \[dot\] com](http://SellBoatsAndRVs.com) to learn more. Please submit any and ALL offers - your offer may be accepted! Submit your offer today! Reason for selling is buying another. At POP Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results. Take a look at ALL ***174 PICTURES*** of this vessel on our main website at [POPYACHTS DOT COM](http://POPYACHTS.DOT.COM). We appreciate that you took your time to look at our advertisement and we look forward to

speaking with you!