

Very nice 1987 Chaparral 278 XLC, Ready to hit the water!



Seller Info

Name: Pop Yachts
Company: POP YACHTS
Name:
First Name: Pop Yachts
About Us: POP YACHTS SALES
Experienced Sales + Customer Service

The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Phone: +1 (941) 538-7803
Website: www.popyachts.com
Country: United States
City: Florida
Address: 5717 Bessie Drive Sarasota, FL 34233

Listing details

Owner Stock No: 263526

Price: \$ 27,800

Title: Very nice 1987 Chaparral
278 XLC, Ready to hit the
water!



Country: United States

City: Burlington

Built: 1987

Description: Stock #263526 -

Very nice 1987 Chaparral 278 XLC, Ready to hit the water!

This Chaparral 278 XLC is the perfect fit for a fun filled day on the water. This spacious cruiser sleeps six comfortably and has all the amenities you could ask for.

The cabin includes a dinette, stove, fridge and sink. The head is complete with sink and shower. There's a v-berth forward, aft cabin and the dinette table converts to sleep two as well.

A few features include:

- Swim Platform
- Locking Cabin Door
- Trailer included

Enjoy your time on the water aboard the classic Chaparral 278 XLC.

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [SellBoatsAndRVs \[dot\] com](https://www.sellboatsandrvs.com) to learn more.

Please submit any and ALL offers - your offer may be accepted! Submit your offer today!

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL ***94 PICTURES*** of this vessel on our main website at [POPYACHTS DOT COM](https://www.popyachts.com). We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!