## It's cliche in the boat world but this is a truly exceptional vessel. Its the best bl



Seller Info	
Name:	Pop Yachts
Company	POP YACHTS
Name:	
First Name:	Pop Yachts
About Us:	POP YACHTS SALES
	Experienced Sales + Customer
	Service
	The keygreat customer
	service. We love the marine
	industry and one of our core
	missions is to help raise the
	customer service bar in this
	industry.
	However, the internet has
	completely transformed the way
	we do business. While
	traditional sales principles still
	very much apply (such as
	building a solid relationship
	with the customer, earning their
	trust, adding value, customer
	qualification, etc), how you get
	there is now very different. It
	used to be that a customer
	valued a solid handshake and an
	honest smile. In a traditional
	face to face environment,
	skilled salespeople could
	qualify a customer based on
	body language, personality type, etc. In today's internet
	age, many buyer
Phone:	+1 (941) 538-7803
Website:	www.popyachts.com
	United States
Country: City:	Florida
2	
Address:	5717 Bessie Drive Sarasota, FL
	34233

Listing details

YachtSeller.net

Owner Stock No:	385666		
Price:	\$ 77,800		
Title:	It's cliche in the boat world but this is a truly exceptional vessel. Its the best bl	THINK SHORE IN ALL MILL	
Country:	United States		
City:	Titusville		
Built:	1981		
Description:	<u>Stock #385666 </u>		
	It's cliche in the boat world but this is a truly exceptional vessel. Its the best blue water, proven ocean crossing, vessel I've ever seen		
	If you are in the market for a ketch, look no further than this 1981 Durbeck 51, priced right at \$77,800 (offers encouraged). This vessel is located in Titusville, Florida and is in good condition. She is also equipped with a Detroit Diesel engine.		
	We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit Careeers [dot] PopSells [dot] com to learn more.		
	This listing is new to market. Any reasonable offer may be accepted. Submit an offer today!		
	At Pop Yachts, we will alway	ys provide you with a	

TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results. Contact us for a free BoatHistoryReport report on this vessel. We pay upfront for a report on every vessel possible, and we provide this peace of mind to our buyers at no charge and with no commitment. All you have to do is ask!

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*ORIGINAL PICTURES\*\*\* of this vessel on our main website at POPYACHTS DOT COM. We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!