## 192 Discovery with a Mercruiser 190 4.3L engine! New bimini & hatch!



## Seller Info

Name: Pop Yachts Company POP YACHTS

Name:

First Name: Pop Yachts

About Us: POP YACHTS SALES

Experienced Sales + Customer

Service

The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this

industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Phone: +1 (941) 538-7803 Website: <u>www.popyachts.com</u>

Country: United States

City: Florida

Address: 5717 Bessie Drive Sarasota, FL

34233

Listing details

Owner Stock No: 349356

Price: \$ 23,750

Title: 192 Discovery with a

Mercruiser 190 4.3L engine! New bimini &

hatch!

**United States** 

City: Sagamore Beach

Built: 2011

Country:

Description: Stock #349356 -

This vessel was SOLD on July 9.

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*ORIGINAL PICTURES\*\*\* of this vessel on our main website at POPYACHTS

DOT COM. We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!