

## Robert Perry design, mirrors the Hans Christian, her full complement of sails will la



### Informação do Vendedor

Nome: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service  
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Telefone: +1 (941) 538-7803  
Website: [www.popyachts.com](http://www.popyachts.com)  
País: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

### Detalhes do Anúncio

Owner Stock No: 255996

Preço: \$ 68,000



Título: Robert Perry design,  
mirrors the Hans  
Christian, her full  
complement of sails will  
la

País: United States

Cidade: Eliot

Built: 1979

Descrição: Stock #255996 -

Robert Perry design, mirrors the Hans Christian, her full complement of sails will last for years. The Yanmar diesel has been entirely reliable!

This boat is a rare find on the Northeast coast, but it suits her well. As an iconic Robert Perry designed double-ender, she handles these waters superbly since she was built for bluewater world cruising.

This beauty stands above the competition since she has had an engine upgrade and the teak decks have been removed!!

This boat is essentially the same boat as a Hans Christian or a Tayana but built at a different Taiwan shipyard (the Union Shipyard, hence the name Union Polaris). These hulls were built rugged and designed and built to handle any sea.

She has a full complement of sails that will last for many years. Her worm-gear steering is bullet proof and when tied to the autopilot or wind vane, this boat can put some miles on without tiring the crew.

Her electric windlass is recent and her 300 feet of chain rode will handle most any anchorage. The Trojan batteries are two years old and her electric head is beloved by the seller for its ease of use.

She has a woodstove for winter and an air conditioner (hardly used here in New England) for summer. Her solar panels mounted on the arch easily keep the batteries charged.

Don't wait too long to arrange a showing on this one. The seller has purchased his new boat and is very motivated.

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [SellBoatsAndRVs \[dot\] com](http://SellBoatsAndRVs.com) to learn more.

Please submit any and ALL offers - your offer may be accepted! Submit your offer today!

Reason for selling is too many boats.

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*258 PICTURES\*\*\* of this vessel, AND A VIDEO, on our main website at [POPYACHTS DOT COM](http://POPYACHTS.DOT.COM). We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!