

## Great Defever Trawler perfect live aboard the slip goes with it. Solid, Reliable, and



### Informação do Vendedor

Nome: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service  
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Telefone: +1 (941) 538-7803  
Website: [www.popyachts.com](http://www.popyachts.com)  
País: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

### Detalhes do Anúncio

Owner Stock No: 300607

Preço: \$ 82,000

Titulo: Great Defever Trawler  
perfect live aboard the  
slip goes with it. Solid,  
Reliable, and

País: United States

Cidade: Wilmington

Built: 1981

Descrição: Stock #300607 -

Great Defever Trawler perfect live aboard the slip goes with it. Solid, Reliable, and comfortable.

Art Defever designs are admired for their traditional lines, sturdy construction, long-range, sea-keeping ability, and practical layouts that make them perfect for extended cruising.

One very popular model among DeFever Cruisers members is the DeFever 41. These were built in the 1980s, first by Miracle Marine Corporation (MMC), and later by Bluewater Yachts, both of Taiwan.

This vessel was built by Miracle Marine Corporation in 1981 for Defever.

She has two helms and a flybridge with seating for a crowd that makes for a comfortable harbor cruise or an extended trip to Catalina or along the coast North



or South.

The aft cabin has ample room to walk around the queen-size bed with ensuite head and shower. The V-berth has ample room for even your largest guests.

There is an ensuite head and wet shower as well.

Twin Perkins T6.3544.M diesel engines give you the reliability and long-term performance cruisers have counted on for both short and long cruises.

This one is worth seeing so get with your Consultant to find out more.

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [WhereFreedomTakesYou \[dot\] com](http://WhereFreedomTakesYou.com) to learn more.

Please submit any and ALL offers - your offer may be accepted! Submit your offer today!

Reason for selling is health.

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*159 PICTURES\*\*\* of this vessel on our main website at [POPYACHTS DOT COM](http://POPYACHTS.DOT.COM). We appreciate that you took your time to look at our advertisement and we look forward to

speaking with you!