

It's cliché in the boat world but this is a truly exceptional vessel. Its the best bl



#### Informação do Vendedor

Nome: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service  
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Telefone: +1 (941) 538-7803  
Website: [www.popyachts.com](http://www.popyachts.com)  
País: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

#### Detalhes do Anúncio

Owner Stock No: 385666

Preço: \$ 77,800

Titulo: It's cliché in the boat world but this is a truly exceptional vessel. Its the best bl



País: United States

Cidade: Titusville

Built: 1981

Descrição: Stock #385666 -

It's cliché in the boat world but this is a truly exceptional vessel. Its the best blue water, proven ocean crossing, vessel I've ever seen

If you are in the market for a ketch, look no further than this 1981 Durbeck 51, priced right at \$77,800 (offers encouraged). This vessel is located in Titusville, Florida and is in good condition. She is also equipped with a Detroit Diesel engine.

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [Careers \[dot\] PopSells \[dot\] com](#) to learn more.

This listing is new to market. Any reasonable offer may be accepted. Submit an offer today!

At Pop Yachts, we will always provide you with a

TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results. Contact us for a free BoatHistoryReport report on this vessel. We pay upfront for a report on every vessel possible, and we provide this peace of mind to our buyers at no charge and with no commitment. All you have to do is ask!

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*ORIGINAL PICTURES\*\*\* of this vessel on our main website at POPYACHTS DOT COM. We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!