

## Beautiful classic Bertram, live aboard or take a cruise, loads of upgrades and replac



### Informação do Vendedor

Nome: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service  
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Telefone: +1 (941) 538-7803  
Website: [www.popyachts.com](http://www.popyachts.com)  
País: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

### Detalhes do Anúncio

Owner Stock No: 379314

Preço: \$ 30,000



Titulo: Beautiful classic Bertram,  
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and replac

País: United States

Cidade: Los Angeles

Built: 1970

Descrição: Stock #379314 -

Beautiful classic Bertram, live aboard or take a  
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This 1970 Bertram 38 Double Cabin is a fantastic  
Motor Yacht, built for cruising and entertaining, or  
will make a great liveaboard for someone lucky  
enough to have a liveaboard slip.

With 2 staterooms, including 2 heads, right now this  
Bertram will sleep up to 4 comfortably. When the  
next owner refurbishes the Salon, adding a sleeper  
sofa will increase the number of beds.

There's a V-berth in the forward stateroom, with a  
half bath, and the aft cabin has a queen bed with a  
full bath.

The galley has a new refrigerator / freezer, sink, and  
microwave.

The Salon is a wide open space, ready for you to renovate and make your own. There is a television, and it's reported that the air conditioners/heaters work. You can make this Bertram a very nice home on the water.

Up on deck, the Helm is a large area that offers great views while driving this awesome Bertram Motor Yacht.

Behind the helm, you'll find the wet bar with sink, blender control station, and the ice maker, which is not currently functioning.

The open deck space is another opportunity to make this Bertram your own. Whether you furnish it with outdoor furniture, or decide to fully enclose it for cooler weather living, or just keep it open so you and your friends can fish to your heart's content. This boat offers all the possibilities.

If you're looking for a great two bed / two head Motoryacht. Please give us a call today to see the Bertram in person.

For Information regarding the engines and previous work done to the boat, please open the \"Condition\" tab below.

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [Careers \[dot\] PopSells \[dot\] com](#) to learn more.

This listing has now been on the market a couple months. Please submit any and all offers today!

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results.

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*112 PICTURES\*\*\* of this vessel, AND A VIDEO, on our main website at [POPYACHTS.DOT.COM](http://POPYACHTS.DOT.COM). We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!