

## WELL APPOINTED AND MAINTAINED!! A REAL BEAUTY!! READY FOR THE WATER!!



### Informação do Vendedor

Nome: Pop Yachts  
Company: POP YACHTS  
Name:  
First Name: Pop Yachts  
About Us: POP YACHTS SALES  
Experienced Sales + Customer Service  
The key...great customer service. We love the marine industry and one of our core missions is to help raise the customer service bar in this industry.

However, the internet has completely transformed the way we do business. While traditional sales principles still very much apply (such as building a solid relationship with the customer, earning their trust, adding value, customer qualification, etc), how you get there is now very different. It used to be that a customer valued a solid handshake and an honest smile. In a traditional face to face environment, skilled salespeople could qualify a customer based on body language, personality type, etc. In today's internet age, many buyer

Telefone: +1 (941) 538-7803  
Website: [www.popyachts.com](http://www.popyachts.com)  
País: United States  
City: Florida  
Address: 5717 Bessie Drive Sarasota, FL 34233

### Detalhes do Anúncio

Owner Stock No: 401422

Preço: \$ 28,900



Titulo: WELL APPOINTED  
AND MAINTAINED!! A  
REAL BEAUTY!!  
READY FOR THE  
WATER!!

País: United States

Cidade: Flowery Branch

Built: 1997

Descrição: Stock #401422 -

\*\*\*SALE PENDING\*\*\* WELL APPOINTED  
AND MAINTAINED!! A REAL BEAUTY!!  
READY FOR THE WATER!!

Looking for a Beneteau Oceanis 281 - this is a rare opportunity to find a well cared for Oceanis 281 that is in very good condition for her years.

The well-appointed and maintained 28 foot Beneteau is equipped with a Yanmar 18 hp Diesel engine and has Doyle mainsail and roller furl jib sails and is rigged for single sailor sailing. The running gear and lines were all replaced in 2023.

The boat is equipped with the Benetenau raked stern and inverse transom that makes it easy to go for a swim on the lake and reentry is quick and easy via the drop-down swim ladder and the pull-up helm

seat provides easy and quick access to the transom area.

The aft cockpit has plenty of seating around the large stainless steel wheel that is equipped with navigation devices (large compass, speed, and depth gauges).

The hatch and sliding cover keep the cabin below warm and dry on a windy day, or you can open them up and enjoy the breeze with the vents in front of the main mast and the porthole windows on both sides of the cabin area.

Down below the beautiful woodwork has been well maintained and literally glows when you enter - the galley is equipped with a 2 burner alcohol stove, a sink, and a cold storage cabinet. The cabin is equipped with a Furion Stereo system and speakers throughout the vessel, a VHF radio, and plenty of storage space throughout the vessel. The head is on the starboard side and the entry into the aft cabin is on the port side.

The Yanmar Diesel engine is beneath the companionway steps and is easily accessed by releasing 3 quick locks and moving the steps aside. The engine battery is new in 2023 and the engine has been serviced in 2023.

There is a second battery for house functions under the galley sink. The marine head has never been used by the current owner - and he does not know the capacity of the holding tank.

Sail Inventory - Doyle Mainsail and Furling Jib Sail  
- sail bags are in the cabinet below the stove.

All of the cushions and woodwork are in lovely condition above and below deck.

Don't hesitate to call me to inquire about this beauty or to schedule an appointment to see it in person - you won't be disappointed!

We are looking for people all over the country who share our love for boats. If you have a passion for our product and like the idea of working from home, please visit [Careers \[dot\] PopSells \[dot\] com](#) to learn more.

This listing has now been on the market a couple months. Please submit any and all offers today!

Reason for selling is not enough time to use it like it deserves.

At Pop Yachts, we will always provide you with a TRUE representation of every vessel we market. We encourage all buyers to schedule a survey for an independent analysis. Any offer to purchase is ALWAYS subject to satisfactory survey results. Contact us for a free BoatHistoryReport report on this vessel. We pay upfront for a report on every vessel possible, and we provide this peace of mind to our buyers at no charge and with no commitment. All you have to do is ask!

You have questions? We have answers. Call us at (941) 538-7803 to discuss this boat.

Selling your boat has never been easier. At Pop Yachts, we literally sell thousands of units every year all over the country. Call (855) 218-2805 and we'll get started selling your boat today.

Take a look at ALL \*\*\*128 PICTURES\*\*\* of this vessel, AND A VIDEO, on our main website at [POPYACHTS DOT COM](#). We appreciate that you took your time to look at our advertisement and we look forward to speaking with you!